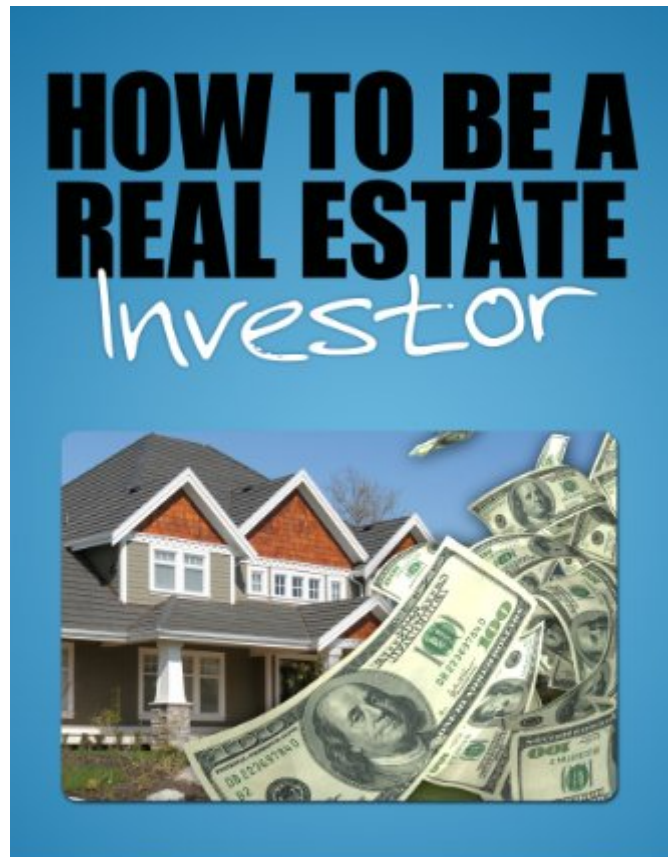


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# How To Be A Real Estate Investor



by Phil Pustejovsky



## Synopsis

America's most trusted real estate investing mentor and coach, Phil Pustejovsky, shows you step by step, how to be a real estate investor, regardless of how much money you have, your credit rating or your experience level. This book was created for anyone looking for a simple to read, easy to follow yet powerful real estate investment guide on how to be a successful real estate investor in today's market.

## Book Information

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## Customer Reviews

Very simplified summary of residential investing, with uncommon "real life" examples from the author's "students". If you have absolutely no experience with residential real estate investing, then you won't know whether the author is correctly explaining a topic. I spotted some errors that are probably forgiveable, but shouldn't have been made by someone claiming experience and knowledge. Like saying the Multiple Listing Service (MLS) is controlled by the National Association of Realtors. Actually, the MLS is composed of hundreds of independent privately owned corporations who have individual agreements with their respective local association of Realtors and

Appraisers. The actual users must each pay for their access to the MLS database in addition to their Realtor dues. Overall, the book has reasonable discussions of goals & motivation, although I disagree with his remark about fitting his business plan on a napkin. A plan like "Find great deals and resell quickly." fits on a napkin but is not a business plan. I wouldn't pay more than a buck for this book and I'm glad I got it for free. After reading this book, don't expect to be a "real estate investor" as the title claims. You'll just have a "30 thousand foot" bird's eye overview of the business without any substantive details.

More of a general overview than an actual "how-to" manual, but for the price I didn't expect much. If you just want an understanding of how to start, the book does a reasonable job of laying out the pros and cons of real estate investing.

Has a few useful slogans or tips in it, but if your familiar with real estate at all you already know them. It is really designed to get you to pay \$6,000 to join the author's mentor-ship program. So basically you are paying to read an advertisement. Save your money.

This book really didn't have much new information. It has some basic explanations of real estate terms and different ways of doing deals. I guess it's good for a new investor as an overview but doesn't really tell you what to do as an investor.

Pretty much what you would expect. Basic concepts, not really for the serious career minded as far as depth of analysis or procedural. I understand the fundamental concepts of trying to sum up deals and analyze prospective properties so this wasnt what I was looking for.

Phil Pustejovsky's How to Be a Real Estate Investor is a great book for the investor wannabe who could not tell you the difference between wholesaling and short sales if their very lives depended on it. Pustejovsky gives readers both beginner and more advanced techniques for venturing into the real estate business in a very readable and entertaining format. Pustejovsky's book starts out with his own story about how he went from living in his truck and eating beans for dinner to making a very fine living orchestrating real estate deals using the methods he outlines in his book. If you've never read a book on real estate investing, Phil Pustejovsky's How to be a Real Estate Investor is a wonderful place to start. What sets this book apart from others of its ilk is that the author didn't use his book to push his own real estate plan. Instead, Pustejovsky introduces several ways that the

reader can get started in real estate, regardless of whether the reader has cash, credit or neither. Complete novices expecting to learn how to start investing in real estate will not be disappointed as the author holds your hand throughout the book. Even if you're not a nervous nelly when it comes to starting out in real estate, you'll come away with a strong, basic foundation that will serve you well in your journey. - GoodbooksToday.com Reviews

Most REI books are good. This one is one of the better. A lot of free information that I was not expecting. He has video that will walk you through the fine points of REI. But there is a cost for the mentor program as it should be. I want to read through a lot more material before I put down money for a hand holding, walk me through the deal, person. But he is clear and to the point for a new person interest would be able to follow alone. And he has a very kind manner and seems down to earth and really want to teach. Go slow and decide on your own; don't get caught up in the feel good feelings we first timers always have and then it fizzles out. It can be done as he says, GO SLOW, QUESTION EVERYTHING... is something you can do?

This is a great overview for people who are trying to gain a basic overview on Real Estate Investing. It breaks down the various ways of buying and selling properties. If you are an experienced investor, I would find another book, but for beginners like myself, it is great. I also enjoy how he preaches ethics and morals, I don't know how much he follows them in his personal business, but he teaches us to be kind to sellers.

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